



“From project management to technical skills, we’re delighted with Axon,”

says Mike Paine, Medical Assurance Society’s General Manager Information Technology.

“Axon brought us a range of highly professional people with a broad set of skills. They worked with our operations team to tailor our solution, so we’ve got something that really fits who we are.”

Application Platforms Axon has the technical intelligence to help customers develop the optimal solution architecture, deployment methods and operational support models. By getting these elements right, Axon enables organisations to improve efficiency and service levels, reduce complexity and lower their total cost of ICT ownership over time. **For more information visit www.axon.co.nz**

Medical Assurance Society’s General Manager Information Technology, Mike Paine, is using Axon’s deep knowledge of standard operating environments to reap centralised management and cost control benefits for its network of 205 desktops and mobile devices. Now the Society can see its entire network, and use an automated process to roll out new software speedily and efficiently.



Better support, more compatibility

Axon has enabled the Medical Assurance Society to automate and centralise management of its network, making the organisation more compatible with the systems of its members while saving time and controlling IT costs.

Axon won the Medical Assurance Society (MAS) tender on the basis of 'extremely good references' says General Manager Information Technology Mike Paine.

"Axon had a great track record, a very 'real' approach, and told the truth about the likely time frame," he says.

"When we dug deeper into competitors, there was not enough experience there –Axon's experience with standard operating environments shone through."

The fixed price project was delivered within budget and on time.

Axon implemented a Standardised Operating Environment (SOE) for all MAS workstations, upgrading the operating system to Microsoft Windows XP and the Microsoft Office version to 2007. To support the rollout Axon facilitated the delivery of end user training for all staff to introduce the features of Office 2007. MAS branch laptop users use Terminal Services

to connect to software run and supported out of head office. Axon upgraded the terminal servers to 2008 and implemented Altiris to streamline the deployment of software to workstations.

"We've been delighted with the outcome."

"Implementing Altiris gave us a tool that let us see our entire network for the first time," Mike Paine says.

"We unearthed things we didn't know we had. The testing and compatibility process showed us which items were not compatible. Altiris is delivering significant efficiency gains for us now – it's much less labour intensive to centrally manage our environment. We can see the network and know what is being used, and roll out new software speedily and efficiently using an automated process."

MAS wanted software that had good support and would be compatible with its members, as well as with other products it wanted to implement.

"We've been delighted with the outcome," says Mike Paine.

"It happened as Axon said it would. We're thrilled with where we have got to. Axon did a superb job of facilitating training for everyone in the organisation to teach them about the new software, using a staggered rollout so people were only upgraded after training. It's the people who make the difference. The Axon team did a fantastic job."

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